



Shire of Northam
Heritage, Commerce and Lifestyle

Shire of Northam

Minutes

Local Business Support

Committee Meeting

18 May 2020

UNCONFIRMED

DISCLAIMER

This committee has been delegated authority by Council to receive and assess grant applications; and make a final determination on all grant applications received as part of the Local Business Support Grant Scheme.

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1. DECLARATION OF OPENING

The Chief Executive Officer, Mr J B Whiteaker declared the meeting open at 3:05pm.

The Chief Executive Officer outlined the contents of the Safe Method Work Statement (SMWS) which had been prepared for this meeting, in light of the Covid-19 pandemic. Each member of the committee indicated they understood the purpose and requirements of the SMWS and signed it.

2. ELECTION OF PRESIDING MEMBER

In accordance with section 5.12 of the Local Government Act 1995. The members of a committee are to elect a presiding member from amongst themselves in accordance with Schedule 2.3, Division 1.

The members of a committee may elect a deputy presiding member from amongst themselves but any such election is to be in accordance with Schedule 2.3, Division 2.

Should the presiding member not be available or is unable or unwilling to perform the functions of presiding member, then the deputy presiding member, if any, may perform the functions of presiding member.

ELECTION PROCESS

The Local Government Act 1995 states that the nomination for Presiding Member is to be made in writing before the meeting or at the meeting before close of nominations. The election is to be conducted by the Chief Executive Officer in accordance with the procedure prescribed.

The Chief Executive Officer called for nominations for the position of presiding member of the Local Business Support Committee for a period ending at the next ordinary elections of Council in 2021.

The Shire President, Cr Antonio provided his written nomination for the position. There were no further nominations. Cr Antonio thanked the Committee and took the chair at 3.15pm.

3. ATTENDANCE

Committee:

Shire President
Deputy Shire President
Councillor
Councillor

C R Antonio
J E G Williams
M P Ryan
A Mencshelyi

Staff:

Chief Executive Officer
Community Development Officer
at 3.30pm

J B Whiteaker
M Blackhurst (arrived

3.1 APOLOGIES

Nil.

3.2 APPROVED LEAVE OF ABSENCE

Nil.

4. DISCLOSURE OF INTERESTS

| Item Name | Item No. | Name | Type of Interest | Nature of Interest |
|--|----------|--------------------------------|------------------|---|
| LOCAL BUSINESS SUPPORT GRANT SCHEME APPLICATIONS | 6.3 | Cr Ryan | Impartial | Various applicants are known to him through the Northam Chamber of Commerce |
| LOCAL BUSINESS SUPPORT GRANT SCHEME APPLICATIONS | 6.3 | M Blackhurst (member of staff) | Financial | An applicant could be considered a competitor of Mrs Blackhurst family business |
| | | | | |

5. CONFIRMATION OF MINUTES

Nil.

6. COMMITTEE REPORTS

6.1 APPOINTMENT OF COMMITTEE MEMBER AND TERMS OF REFERENCE

| | |
|---|--|
| Address: | N/A |
| Owner: | N/A |
| Applicant: | N/A |
| File Reference: | 1.1.9.16 |
| Reporting Officer: | Michelle Blackhurst, Community Development Officer |
| Responsible Officer: | Jason Whiteaker, Chief Executive Officer |
| Officer Declaration of Interest: | Nil |
| Voting Requirement: | Simple Majority |
| Press release to be issued: | No |

BRIEF

For the committee to: For the committee to note the terms of reference for the Local Business Support Committee.

ATTACHMENTS

Nil.

A. BACKGROUND / DETAILS

Council established the Local Business Support Committee appointing the following as its members:

- Shire of Northam President, Cr Antonio;
- Deputy Shire of Northam President, Cr Williams;
- Councillor Ryan
- Councillor Mencshelyi

Council established the purpose of the Committee to oversee and make determinations on all matters associated with the Local Business Support Grant Scheme and delegated authority to the Committee to undertake the following:

- a. Receive and assess grant applications; and
- b. Make a final determination on all grant applications received.

B. CONSIDERATIONS

B.1 Strategic Community / Corporate Business Plan

Theme Area: Economic Growth.

Outcome 1.1: The Shire of Northam is an attractive investment destination for a variety of economic sectors.

Outcome 1.2: Local businesses are valued and supported by investors and residents within the Shire of Northam.

B.2 Financial / Resource Implications

Nil.

B.3 Legislative Compliance

N/A

B.4 Policy Implications

N/A

B.5 Stakeholder Engagement / Consultation

N/A

B.6 Risk Implications

| Risk Category | Description | Rating (likelihood x consequence) | Mitigation Action |
|----------------------|-------------|--------------------------------------|-------------------|
| Financial | Nil. | | |
| Health & Safety | Nil. | | |
| Reputation | Nil. | | |
| Service Interruption | Nil. | | |
| Compliance | Nil. | | |
| Property | Nil. | | |
| Environment | Nil. | | |

C. OFFICER'S COMMENT

Mr Simon Northey has advised that he is interested to be a member of this committee and it is therefore recommended that the committee endorse his appointment.



RECOMMENDATION / COMMITTEE DECISION

Minute No: LBSC.1

Moved: Cr Mencshelyi

Seconded: Cr Ryan

That the committee note the terms of reference as provided in Attachment 1, with an adjustment to the Committee Membership details to reflect the most recent decision of Council for the committee to comprise only of Elected Members.

CARRIED 4/0

Attachment 1

Local Business Support Committee Terms of Reference

TERMS OF REFERENCE SHIRE OF NORTHAM LOCAL BUSINESS SUPPORT COMMITTEE

1. Purpose of the Shire of Northam Local Business Support Committee

The purpose of the Local Business Support Committee is to oversee and make determinations on all matters associated with the Local Business Support Grant Scheme.

2. Powers of the Local Business Support Committee

The Local Business Support Committee is a formally appointed committee of Council and is responsible to that body. The Local Business Support Committee is delegated authority by Council to receive and assess grant applications; and make a final determination on all grant applications received as part of the Local Business Support Grant Scheme.

3. Membership

Voting members:

- a) Shire of Northam President;
- b) Shire of Northam Deputy President;
- c) Shire of Northam Chief Executive Officer;
- d) Northam Chamber of Commerce President; and
- e) A local accounting firm.

4. Meetings

Meetings will be convened as required.

5. Reporting

Minutes and decisions of each Local Business Support Committee meeting shall be presented to the next Ordinary Meeting of the Council.

6. Duties and Responsibilities

- a) Receive and assess grant applications for the Local Business Support Grant Scheme; and
- b) Make a final determination on all grant applications received as part of the Local Business Support Grant Scheme.

6.2 GRANT GUIDELINES - LOCAL BUSINESS SUPPORT GRANT SCHEME

| | |
|---|--|
| Address: | N/A |
| Owner: | N/A |
| Applicant: | N/A |
| File Reference: | 1.1.9.16 |
| Reporting Officer: | Michelle Blackhurst, Community Development Officer |
| Responsible Officer: | Jason Whiteaker, Chief Executive Officer |
| Officer Declaration of Interest: | Nil |
| Voting Requirement: | Simple Majority |
| Press release to be issued: | No |

BRIEF

For the committee to consider adopting the grant guidelines for the Local Business Support Grant Scheme.

ATTACHMENTS

Attachment 1: Grant Guidelines.

A. BACKGROUND / DETAILS

The Shire of Northam has endorsed the establishment of the Small Business Support Grant Scheme. The scheme has been advertised/promoted, based on broad guidelines established by Council.

B. CONSIDERATIONS

B.1 Strategic Community / Corporate Business Plan

Theme Area: Economic Growth.

Outcome 1.1: The Shire of Northam is an attractive investment destination for a variety of economic sectors.

Outcome 1.2: Local businesses are valued and supported by investors and residents within the Shire of Northam.

B.2 Financial / Resource Implications

Council has allocated a budget of \$250,000 to fund the Business Support Grant Scheme.

B.3 Legislative Compliance

N/A

B.4 Policy Implications

N/A

B.5 Stakeholder Engagement / Consultation

N/A

B.6 Risk Implications

| Risk Category | Description | Rating (likelihood x consequence) | Mitigation Action |
|----------------------|---|--|--|
| Financial | Nil. | | |
| Health & Safety | Nil. | | |
| Reputation | Council does not support the business community during times of need. | Medium (3) x Possible (3) = Moderate (9) | Formal approval and implementation of grant guidelines by Committee. |
| Service Interruption | Nil. | | |
| Compliance | Nil. | | |
| Property | Nil. | | |
| Environment | Nil. | | |

C. OFFICER'S COMMENT

Staff have developed grant guidelines to articulate the process of submitting, assessing and awarding an application for funding through the Business Support Grant Scheme. The grant guidelines to articulate the process of submitting, assessing and awarding an application for funding through the Business Support Grant Scheme. The grant guidelines will be available to each applicant as the key informing document for the Business Support Grant Scheme.

RECOMMENDATION / COMMITTEE DECISION

Minute No: LBSC.2

Moved: Mencshelyi

Seconded: Ryan

That the committee endorse the grant guidelines for the Local Business Support Grant Scheme as provided in Attachment 1, with an adjustment to the Committee Membership details to reflect the most recent decision of Council for the committee to comprise only of Elected Members.

CARRIED 4/0

Attachment 1

Shire of Northam Business Support Grant Scheme

**READY FOR
BUSINESS**

PROGRAM OVERVIEW

As part of our economic support package for Northam businesses, the Shire of Northam is offering \$250,000 in grants for small to medium sized businesses and non-profit organisations to invest in online and e-commerce capabilities, take part in training and professional development to position themselves for future opportunities, and undertake capital works.

The **Business Support Grant Scheme** for business and non-profit organisations include:

- Up to \$1,000 for financial planning advice.
- Up to \$2,000 for training and professional development.
- Up to \$2,000 for individual businesses and up to \$10,000 for collaborative solutions, for investing in online and e-commerce activities.
- Up to \$5,000 for increasing business opportunity and sustainability.
- Up to \$10,000 for capital works projects, including preparation for upcoming Council projects, (matching dollar-for-dollar) to adapt to changing conditions.

COVID-19 is testing us all – and part of our response must be to innovate. These new grants could be used to undertake online learning and webinars, purchase hardware and software, develop websites and e-commerce, or boost digital marketing.

GUIDELINES

Objectives

The **Business Support Grant Scheme** will provide financial assistance to eligible businesses affected by COVID-19. Four programs are available to support businesses to:

1. Invest in capital works during this challenging time and position their business to strongly benefit from the economic recovery when it happens.
2. Develop their online and e-commerce capabilities;
3. Undertake training and professional development to better prepare for return to business activities.
4. Seek financial planning advice to position their business for successful economic recovery.

What We Fund

| Program | What we fund | Funding available |
|---|--|--------------------------------|
| Business Financial Planning grants | <p>Costs associated with seeking financial planning advice to position the business for a successful economic recovery.</p> <p>Please note that retrospective financial planning advice is not eligible. Applicant must not have sought financial advice from a Northam accounting or financial planning firm within the last 6 weeks.</p> <p>Use of local suppliers from within the Shire of Northam will be favourably considered.</p> | Up to \$1,000 (excluding GST). |

Shire of Northam Business Support Grant Scheme

**READY FOR
BUSINESS**

| | | |
|--|---|---|
| <p>Online and e-commerce grants</p> | <p>Costs associated with online and e-commerce activities, including the purchase of hardware, software and services in any of the following areas:</p> <ul style="list-style-type: none"> • Website design and development; • E-commerce platforms (selling online and receiving payments); • Online content development (web pages, mobile apps, audio and visual media); • Digital marketing and promotion; • Mentoring and training in online and e-commerce activities. <p>Use of local suppliers from within the Shire of Northam will be favourably considered.</p> | <p>Up to \$2,000 (excluding GST) for individual businesses.</p> <p>Up to \$10,000 (excluding GST) is available for collaborative solutions where 2 or more businesses are working together.</p> |
| <p>Training and professional development</p> | <p>Costs associated with increasing and enhancing worker capability to better prepare for return to business activities. Suitable professional development activities can include, but are not limited to:</p> <ul style="list-style-type: none"> • Online learning, webinars; • Attendance at training courses, seminars, workshops, forums or conferences; in-house courses delivered by an external provider or other training. <p>Use of local suppliers from within the Shire of Northam will be favourably considered.</p> | <p>Up to \$2,000 (excluding GST).</p> |
| <p>Increasing business opportunity and sustainability</p> | <p>Costs associated with increasing the capacity of the business to seek and attain tenders and contracts for sustainable business growth. Suitable activities can include, but are not limited to:</p> <ul style="list-style-type: none"> • External administrative support to prepare and submit tenders; • External support to seek opportunities for business growth. <p>Use of local suppliers from within the Shire of Northam will be favourably considered.</p> | <p>Up to \$5,000 (excluding GST) on a matching dollar for dollar basis.</p> |
| <p>Capital works grants</p> | <p>Costs associated with capital works (in partnership with property Landlord) used to produce income, including in any of the following areas:</p> <ul style="list-style-type: none"> • Equipment, including major catering, processing and production equipment; • Business fittings, including retail, wholesale, and hospitality shop fittings; physical alterations, including remodelling of premises; • IT and software; <p>Use of local suppliers from within the Shire of Northam will be favourably considered.</p> | <p>Up to \$10,000 (excluding GST) on a matching dollar for dollar basis.</p> |

Shire of Northam Business Support Grant Scheme

READY FOR
BUSINESS

Eligibility

To be eligible for funding applicants must:

- Have an Australian Business Number (ABN);
- Be classified as a small to medium business (large businesses will be considered based on the combined positive net effect on small to medium businesses);
- Be located within the Shire of Northam municipality; and
- Demonstrate how the grant will help support business in response to the impact of COVID-19.

Applicants that will be procuring from local suppliers in the Shire of Northam for their proposal will be favourably considered. It is expected the proposed activity will be completed by 31 December 2020 and preference will be given to those that can be completed in shorter time frame.

General Ineligibility

The program will not support:

- Businesses located outside the Shire of Northam municipality.
- Organisations that are political or that have a political purpose, government departments of agencies, foundations or grant making bodies, or have a primary focus on fundraising.
- Organisations that have an outstanding debt to the Shire of Northam or that have failed to comply with the terms and conditions of any previous funding agreement with Shire of Northam.
- Retrospective funding.
- Current Shire of Northam employees, immediate families and their contractors.

In addition, canvassing or lobbying of Councillors or employees of the Shire of Northam in relation to any grant application is prohibited during the application process. The Shire of Northam reserves the right to reject any application that is ineligible or does not meet the eligibility criteria.

APPLICATION PROCESS

Key dates

- Applications open – 27 April 2020, 9.00am.
- Assessment - applications will be assessed on an ongoing basis and we will endeavour to process your application and provide you with a response in writing with a turnaround of 10 working days.

How to apply

1. Complete and submit the online **Business Support Grant Scheme** application form via the Shire of Northam website. Submit one application only.
2. On submission, you will receive a submission acknowledgement receipt.

Shire of Northam Business Support Grant Scheme

READY FOR
BUSINESS

Applications are kept confidential and the application details will not be disclosed to any person outside the application and assessment process, however a short summary of the application activity will be utilised in briefings to Council and the list of successful applicants will be published on the Shire of Northam's website.

The Shire of Northam reserves the right to request further information in considering any application.

ASSESSMENT

Applications are assessed by a Committee of Council with delegated authority to make determinations on grants.

The Committee will include:

- Shire President
- Chief Executive Officer
- Deputy Shire President
- President of Chamber of Commerce
- Representative of local account firm

All funding decisions are final.

Assessment Criteria

Applications will be assessed on the demonstration of an identified business need resulting from the impact of COVID-19 and the anticipated outcomes in response to the identified need.

Applicants that will be procuring from local suppliers in the Shire of Northam for their proposal will be favourably considered.

Applicants must have an Australian Business Number (ABN), be classified as a small to medium business (large businesses will be considered based on the combined positive net effect on small to medium businesses) and be located within the Shire of Northam municipality.

Notification of Application Outcome

Applications will be assessed on an ongoing basis and we will endeavour to process your application and provide you with a response in writing with a turnaround of 10 working days.

Terms and Conditions for Successful Applicants

Successful applicants are required to comply with the following terms and conditions:

- Sign a letter of agreement detailing the grant obligations.
- Submit an acquittal report evidencing the invoices and receipts for the funding approved and demonstrate how the grant helped support the business in response to the impact of COVID-19.

Shire of Northam Business Support Grant Scheme

READY FOR
BUSINESS

Funding Agreement

Prior to payment, successful applicants must sign a funding agreement stating:

- Funds will be expended only for the purposes specified in the agreement unless otherwise agreed in writing by the Shire of Northam.
- Funds will be expended by 31 December 2020. The recipient will notify the Shire in writing of any delays to the proposed timeframe.
- The recipient will notify the Shire in writing of any change in scope and the Shire retains the right to refuse/reduce level of financial assistance in that instance.
- Where possible, the recipient will acknowledge the support of the Shire. This could be via media release or social media posts.
- Any additional special terms and conditions.

WANT TO KNOW MORE?

If you would like further information about these guidelines, or require assistance in filling in the application, please contact the Shire of Northam's Community Development Officer Michelle Blackhurst on 6608 0233 or cdo@northam.wa.gov.au.

Cr Ryan declared an impartiality interest in the item as various applicants are known to him through the Northam Chamber of Commerce

M Blackhurst declared a financial interest in application 6 as the applicant could be considered a competitor of Mrs Blackhurst's family business. The Chief Executive Officer undertook the assessment of this application.

6.3 LOCAL BUSINESS SUPPORT GRANT SCHEME APPLICATIONS

| | |
|---|--|
| Address: | N/A |
| Owner: | N/A |
| Applicant: | N/A |
| File Reference: | 1.1.9.16 |
| Reporting Officer: | Michelle Blackhurst, Community Development Officer |
| Responsible Officer: | Jason Whiteaker, Chief Executive Officer |
| Officer Declaration of Interest: | Michelle Blackhurst, Community Development Officer declares an Interest in Application 6, her 'family' business could be viewed as a competitor to the applicant. The Chief Executive Officer undertook the assessment of this application |
| Voting Requirement: | Simple Majority |
| Press release to be issued: | No |

BRIEF

For the committee to assess and make a determination on a grant application received as part of the Local Business Support Grant Scheme.

ATTACHMENTS

Applications have been provided as a separate confidential attachment to this agenda/minutes.

A. BACKGROUND / DETAILS

The Business Support Grant Scheme Guidelines guides the application process and evaluation of the Business Support Grants.

Applications opened on Monday, 27 April 2020 and will remain open until further notice.

Shire of Northam has received eight applications for assessment by the Committee, including one resubmission. The following applications were received:

| Applicant | Funding stream | Project | Amount requested |
|---------------------------|--|---|------------------|
| 2 Days Cafe | Up to \$1,000 for financial planning advice | Financial assistance with Legal advice with negotiating with Landlord and lease. | \$1,000.00 |
| Farm Life Fitness | Up to \$5,000 for increasing business opportunity and sustainability | Development of website to run online fitness program. | \$2,814.90 |
| Happy Days Coffee Pot | Up to \$1,000 for financial planning advice | Financial assistance with Legal advice with negotiating with Landlord and lease. | \$1,000.00 |
| Mind Your Money | Up to \$2,000 for individual businesses for investing in online and e-commerce activities | Develop a website with bookings functionality. | \$2,000.00 |
| Morris Pest and Weed | Up to \$5,000 for increasing business opportunity and sustainability | Re-establish website and training cost to offer a new employment opportunity. | \$3,800.00 |
| Northam Autos | Up to \$10,000 for capital works projects, including preparation for upcoming Council projects, (matching dollar-for-dollar) to adapt to changing conditions | Purchase diagnostic equipment that will assist with the other brands of vehicles. | \$7,989.00 |
| Professionals Avon Valley | Up to \$2,000 for training and professional development | Train receptionist to become a property manager. | \$510.00 |
| Spectrum Celebrations | Up to \$2,000 for training and professional development. | Increase advertising in the local area. | \$1,800.00 |

B. CONSIDERATIONS

B.1 Strategic Community / Corporate Business Plan

Theme Area: Economic Growth.

Outcome 1.1: The Shire of Northam is an attractive investment destination for a variety of economic sectors.

Outcome 1.2: Local businesses are valued and supported by investors and residents within the Shire of Northam.

B.2 Financial / Resource Implications

Council has allocated a budget of \$250,000 to fund the Business Support Grant Scheme. The officer recommendation is to support \$11,350 in grant funding.

B.3 Legislative Compliance

N/A

B.4 Policy Implications

N/A

B.5 Stakeholder Engagement / Consultation

N/A

B.6 Risk Implications

| Risk Category | Description | Rating (likelihood x consequence) | Mitigation Action |
|----------------------|-------------|--------------------------------------|-------------------|
| Financial | Nil. | | |
| Health & Safety | Nil. | | |
| Reputation | Nil. | | |
| Service Interruption | Nil. | | |
| Compliance | Nil. | | |
| Property | Nil. | | |
| Environment | Nil. | | |

C. OFFICER'S COMMENT

Application 1

| Applicant | Funding stream | Project | Amount requested |
|-------------|---|--|------------------|
| 2 Days Cafe | Up to \$1,000 for financial planning advice | Financial assistance with Legal advice with negotiating with Landlord and lease. | \$1,000.00 |

The application has been assessed against the Business Support Grant Scheme Guidelines eligibility criteria and it meets eligibility.

Applicant is seeking funding for financial advice and legal fees. The COVID-19 impact on this business is substantial. Quotes provided total \$320.00. Payment of legal fees as described is not a permitted use however financial planning as per quote is permitted.

Confidential Attachment 6.3.1 - 2 Days Café Application Summary

| |
|---|
| <p>RECOMMENDATION/COMMITTEE DECISION</p> <p>Minute No: LBSC.3</p> <p>Moved: Mencshelyi Seconded: Ryan</p> <p>That the Local Business Support Committee approve a grant of \$320 (excluding GST) to the business '2 Days Café' for financial planning activities.</p> <p style="text-align: right;">Carried 4/0</p> |
|---|

Application 2

| Applicant | Funding stream | Project | Amount requested |
|-------------------|--|---|------------------|
| Farm Life Fitness | Up to \$5,000 for increasing business opportunity and sustainability | Development of website to run online fitness program. | \$2,814.90 |

The application has been assessed against the Business Support Grant Scheme Guidelines eligibility criteria and it meets eligibility.

Applicant has had a substantial impact from COVID-19. The project seeks to diversify the business through online delivery of fitness classes and this increases business opportunity. An ongoing subscription fee has been included in the application.

Confidential Attachment 6.3.2 - Farm Life Fitness Application Summary

| |
|--|
| <p>RECOMMENDATION/COMMITTEE DECISION</p> <p>Minute No: LBSC.4</p> <p>Moved: Mencshelyi Seconded: Ryan</p> |
|--|

That the Local Business Support Committee approve a grant of \$2,120 (excluding GST) to the business 'Farm Life Fitness' for the development of a business website, excluding the cost of ongoing subscription fees.

CARRIED 4/0

Application 3

| Applicant | Funding stream | Project | Amount requested |
|-----------------------|---|--|------------------|
| Happy Days Coffee Pot | Up to \$1,000 for financial planning advice | Financial assistance with Legal advice with negotiating with Landlord and lease. | \$1,000.00 |

The application has been assessed against the Business Support Grant Scheme Guidelines eligibility criteria and it meets eligibility.

Applicant is seeking funding for financial advice and legal fees. The COVID-19 impact on this business is substantial. Quotes provided total \$352.00. Payment of legal fees as described is not a permitted use however financial planning as per quote is permitted.

Confidential Attachment 6.3.3 – Happy Days Café Application Summary

RECOMMENDATION/COMMITTEE DECISION

Minute No: LBSC.5

Moved: Mencshelyi

Seconded: Ryan

That the Local Business Support Committee approve a grant of \$400 (excluding GST) to the business 'Happy Days Café' for financial planning activities.

Carried 4/0

Application 4

| Applicant | Funding stream | Project | Amount requested |
|-----------------|---|--|------------------|
| Mind Your Money | Up to \$2,000 for individual businesses for investing in online and e-commerce activities | Develop a website with bookings functionality. | \$2,000.00 |

The application has been assessed against the Business Support Grant Scheme Guidelines eligibility criteria and it meets eligibility.

Business established in 2008 with recent investment in rebranding. COVID-19 impact stated but not evidenced. Quotes only total \$1,945.46.

Confidential Attachment 6.3.4 - Mind Your Money Application Summary

RECOMMENDATION/COMMITTEE DECISION

Minute No: LBSC.6

Moved: Williams
Seconded: Mencshelyi

That the Local Business Support Committee approve a grant of \$980 (excluding GST), being approximately 50% of the total project cost to the business, 'Mind Your Money', for the development of a business website.

Carried 4/0

Application 5

| Applicant | Funding stream | Project | Amount requested |
|----------------------|--|---|------------------|
| Morris Pest and Weed | Up to \$5,000 for increasing business opportunity and sustainability | Re-establish website and training cost to offer a new employment opportunity. | \$3,800.00 |

The application has been assessed against the Business Support Grant Scheme Guidelines eligibility criteria and it meets eligibility.

The COVID-19 impact is that business is busier however the project creates an employment opportunity and targets a community impact of COVID-19.

Confidential Attachment 6.3.5 - Morris Pest and Weed Application Summary

RECOMMENDATION/COMMITTEE DECISION

That the Local Business Support Committee approve a grant of \$2,120 (excluding GST) to the business 'Morris Pest and Weed Control' for training to enable a new employment opportunity.

RECOMMENDATION/COMMITTEE DECISION

Minute No: LBSC.7

Moved: Williams

Seconded: Mencshelyi

That the Local Business Support Committee approve a grant of \$2,120 (excluding GST) plus 50% of the cost of website design (up to \$780) to the business 'Morris Pest and Weed Control' for training to enable a new employment opportunity.

Carried 4/0

Reason for Change of Recommendation

The Committee formed a view that website development did meet the criteria and would contribute to the business being sustainable in the medium to long term.

Application 6

| Applicant | Funding stream | Project | Amount requested |
|---------------|--|---|------------------|
| Northam Autos | Up to \$10,000 for capital works projects, including preparation for upcoming Council projects, (matching dollar-for-dollar) to adapt to changing conditions | Purchase diagnostic equipment that will assist with the other brands of vehicles. | \$7,989.00 |

The application has been assessed against the Business Support Grant Scheme Guidelines eligibility criteria and it meets eligibility.

Business has been significantly impacted by COVID-19. Diagnostic equipment doesn't help with identified COVID-19 impact but it does help to diversify their business.

This purchase may be eligible under the Australian Tax Office instant asset write-off, where an eligible businesses can:

- immediately write off the cost of each asset that costs less than the threshold
- claim a tax deduction for the business portion of the purchase cost in the year the asset is first used or installed ready for use.

Confidential Attachment 6.3.6 - Northam Autos Application Summary

RECOMMENDATION/COMMITTEE DECISION

Minute No: LBSC.8

Moved: Williams

Seconded: Ryan

That the Local Business Support Committee approve a grant of \$4,000 (excluding GST) to the business 'Northam Autos' for approximately 50% of the cost of new diagnostic equipment to diversify business.

Carried 4/0

Application 7

| Applicant | Funding stream | Project | Amount requested |
|---------------------------|---|--|------------------|
| Professionals Avon Valley | Up to \$2,000 for training and professional development | Train receptionist to become a property manager. | \$510.00 |

The application has been assessed against the Business Support Grant Scheme Guidelines eligibility criteria and it meets eligibility.

COVID-19 impact stated but not evidenced. In talking to other Real Estate Agents, this is an industry that has been heavily impacted.

Project improves employment opportunity.

Confidential Attachment 6.3.7 - Professionals Avon Valley Application Summary

RECOMMENDATION/COMMITTEE DECISION

Minute No: LBSC.9

Moved: Ryan
Seconded: Mencshelyi

That the Local Business Support Committee approve a grant of \$510 to the business 'Professionals Avon Valley' for personal development of staff member to improve employment opportunity.

Carried 4/0

Application 8

| Applicant | Funding stream | Project | Amount requested |
|-----------------------|---|---|------------------|
| Spectrum Celebrations | Up to \$2,000 for training and professional development | Increase advertising in the local area. | \$1,800.00 |

The application has been assessed against the Business Support Grant Scheme Guidelines eligibility criteria and it meets eligibility.

The COVID-19 impact is stated and viable impact. Marketing will grow business. Project does not fit funding stream but does fit the 'business opportunity and sustainability' stream.

Confidential Attachment 6.3.8 - Spectrum Celebrations Application Summary

RECOMMENDATION

That the Local Business Support Committee approve a grant of \$900 to the business 'Spectrum Celebrations' for 50% of the costs of marketing of the business.

COMMITTEE DECISION

Minute No: LBSC.10

Moved: Ryan
Seconded: Mencshelyi

That the Local Business Support Committee NOT approve a grant of \$900 to the business 'Spectrum Celebrations' for 50% of the costs of marketing of the business.

Carried 4/0

Reason for Change of Recommendation

The Committee formed a view that the business needed to develop more sustainable strategies for it to consolidate and grow in order for the committee to consider support any applications.

7. URGENT BUSINESS APPROVED BY DECISION

Nil.

8. DATE OF NEXT MEETING

Monday 25, 202 to commence at 4.00pm.

9. DECLARATION OF CLOSURE

The meeting was declared closed at 4.15pm